

MORTGAGE LOAN ORIGINATION LICENSING

20-HOUR SAFE **COMPREHENSIVE MORTGAGE LOAN FUNDAMENTALS**

With 3-Hour TX SML SAFE: Texas Law & Practice

This required course satisfies Texas and federal education requirements to become a licensed mortgage loan originator and includes federal law, ethics, non-traditional mortgage lending, and information pertinent to becoming a professional mortgage loan originator. This course is required of anyone wishing to be certified under the Texas Department of Savings and Mortgage Lending.









20-Hr SAFE Day 1-2: 8:30 AM - 5:30 PM Day 3: 8:30 AM - 12:30 PM

3-Hr TX SML Day 3: 1:30 PM - 4:30 PM

Note: You will need to bring your NMLS ID number to class. To obtain your ID number, please visit: stateregulatoryregistry.org/NMLS 20-Hour SAFE Classroom: 2029 20-Hour SAFE Live: 6829 3-Hour TX SML Classroom: 4126 3-Hour TX SML Live: 6835

Students must attend the full 23 hours to receive credit or they must retake the entire class. Makeup hours are not available for this course.

DALLAS	<u>.</u>
Jan 3 - 5	Fri - Sun
Feb 7 - 9	Fri - Sun
Mar 7 - 9	Fri - Sun
Apr 4 - 6	Fri - Sun
May 8 - 10	Thu - Sat
Jun 6 - 8	Fri - Sun
Jul 11 - 13	Fri - Sun
Aug 1 - 3	Fri - Sun

HOUSTON GALLERIA		<u>•</u>
Jan 24 - 26	Fri - Sun	
Mar 7 - 9	Fri - Sun	
Apr 25 - 27	Fri - Sun	
Jun 20 - 22	Fri - Sun	
Aug 29 - 31	Fri - Sun	

HOUSTON NORTH		<u>•</u>
Feb 6 - 8	Thu - Sat	
Mar 28 - 30	Fri - Sun	
May 16 - 18	Fri - Sun	
Jul 11 - 13	Fri - Sun	
Sep 26 - 28	Fri - Sun	

SAN ANTONIO		<u>•</u>
Jan 24 - 26	Fri - Sun	
Feb 21 - 23	Fri - Sun	
Mar 28 - 30	Fri - Sun	
Apr 16 - 18	Wed - Fri	
May 16 - 18	Fri - Sun	
Jun 20 - 22	Fri - Sun	
Jul 18 - 20	Fri - Sun	
Aug 15 - 17	Fri - Sun	

CHAMPIONSLI\	/E	1
Jan 3 - 5	Fri - Sun	
Jan 13 - 15	Mon - Wed	
Feb 3 - 5	Mon - Wed	
Feb 24 - 26	Mon - Wed	
Mar 17 - 19	Mon - Wed	
Apr 4 - 6	Fri - Sun	
Apr14 - 16	Mon - Wed	
May 5 - 7	Mon - Wed	
May 30 - Jun 1	Fri - Sun	
Jun 9 - 11	Mon - Wed	
Jun 30 - Jul 2	Mon - Wed	
Jul 21 - 23	Mon - Wed	
Aug 8 - 10	Fri - Sun	
Aug 18 - 20	Mon - Wed	

MORTGAGE LOAN ORIGINATION

EXAM PREP

Your Key to Passing the National Exam!

This 3-day course is an intense preparation course for the National Exam. Our intensive prep material is similar to the actual exam and updated regularly to help our students benefit from a high passing rate on their first attempt! The material covers all sections of the loan Originator National exam. Our course is designed to increase your powers of recall and confidence, and help renew your learned skills fast!

This course includes math, test taking techniques, discussion questions, terminology and mock exams, all designed to enable you to target the most relevant topics and thoroughly understand all of the materials.

You may repeat the class and the mock exams as many times as you want for one year so that you can walk in to the testing center prepared and confident!

Course Delivery Options:



Classroom



Online Correspondence

Learn more about delivery methods at ChampionsSchool.com

CHAMPIONSLIVE Jan 10 - 12 Fri - Sun Jan 20 - 22 Mon - Wed Jan 31 - Feb 2 Fri - Sun Feb 10 - 12 Mon - Wed Feb 21 - 23 Fri - Sun Mar 3 - 5 Mon - Wed Mar 14 - 16 Fri - Sun Mar 24 - 26 Mon - Wed Apr 11 - 13 Fri - Sun Apr 21 - 23 Mon - Wed May 2 - 4 Fri - Sun Mon - Wed May 12 - 14 May 23 - 25 Fri - Sun Jun 16 - 18 Mon - Wed Jun 27 - 29 Fri - Sun Jul 7 - 9 Mon - Wed Jul 18 - 20 Fri - Sun Mon - Wed Jul 28 - 30 Aug 15 - 17 Fri - Sun Aug 25 - 27 Mon - Wed 8:30 AM - 4:45 PM

MLO VIRTUAL STUDY HALL

Mortgage Loan Originator Prep students can attend free Study Hall sessions where they can ask instructor direct questions about the material.

CHAMPIONSLIVE I		
Jan 7	May 13	
Jan 21	May 27	
Feb 4	Jun 10	
Feb 18	Jun 24	
Mar 4	Jul 8	
Mar 18	Jul 22	
Apr 1	Aug 5	
Apr 15	Aug 19	
Apr 29	Sep 2	
TI IESD AYS: 6:00 PM _ 0:00 PM		



MORTGAGE LOAN ORIGINATION **ESSENTIAL DEVELOPMENT**

The mortgage industry is complex. As a licensed mortgage loan origninator, there is no such thing as being too prepared. These development courses will shine a light on important and often overlooked aspects of the business that will ultimately help you practice more effectively.



CHAMPIONSLIVE ==	
Jan 8 - 9	Wed - Thu
Feb 13 - 14	Thu - Fri
Mar 12 - 13	Wed - Thu
Apr 9 - 10	Wed - Thu
May 8 - 9	Thu - Fri
Jun 4 - 5	Wed - Thu
Jul 16 - 17	Wed - Thu
Aug 13 - 14	Wed - Thu
Sep 10 -11	Wed - Thu
2 Days 8:30) AM – 4:45 PM

ESSENTIAL MORTGAGE SKILLS

This course covers the day-to-day skills every residential mortgage loan originator needs to master if they are to be successful. Experienced originators have developed these skills and perform them instinctively. New originators must learn these skills and practice them every day until they become second nature.

TOPICS INCLUDE

- The application/interview process
- Understanding the importance of a complete 1003 mortgage application
- Evaluating and calculating borrower income and assets
- · Analyzing credit report components
- Review of conventional conforming and underwriting guidelines
- The Texas One to Four Family Residential Contract

CHAMPIONSLIVE G	
Jan 16	Thu
Feb 20	Thu
Mar 20	Thu
Apr 17	Thu
May 22	Thu
Jun 19	Thu
Jul 24	Thu
Aug 21	Thu
Sep 18	Thu
9:00 AM – 12:00 PM	

HOW TO MARKET YOURSELF AS A MORTGAGE LOAN OFFICER

\$49

\$199

new residential mortgage loan originators in developing the skills and knowledge required for a successful career in the mortgage industry. New mortgage loan originators who take this marketing strategies course will be better equipped to

a long-term, successful career in the mortgage loan industry.

This 3-hour dynamic marketing strategies course will assist practice ethically and effectively. This course addresses current techniques for

Additional study tools available for Mortgage **Loan Exam Prep Students**



MLO FLASH CARDS \$35

Master essential vocabulary with these handy flashcards, designed to supplement our MLO Exam Prep course. Access 400+ loan and finance concepts such as the Real Estate Settlement Procedures Act (RESPA), adjustable rate mortgages, the Truth in Lending Act (TILA), nontraditional mortgage products, and more.

MILS EXAM PREP FACEBOOK GROUP

Join an encouraging community of students and teachers sharing their experience and advice as you get ready to pass the NMLS National Exam.



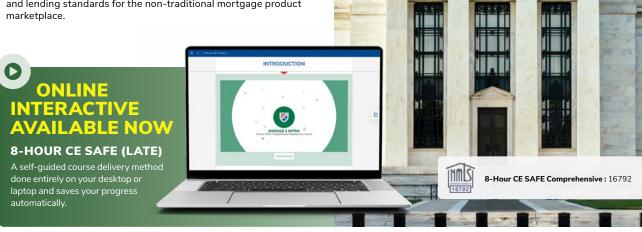
MORTGAGE LOAN ORIGINATION

CONTINUING EDUCATION

8-HOUR CE SAFE COMPREHENSIVE: KEEPING YOU CURRENT (LATE)



The 8 hour SAFE Keeping You Current CE course is designed to teach mortgage loan originators the required 8 hours of mandatory continuing education information, which will ensure that they acquire proficiency in areas of study such as federal law and regulation, ethics, mortgage fraud, consumer protection law, and lending standards for the non-traditional mortgage product marketplace





Champions School of Real Estate® offers loan origination pre-licensing and continuing education courses for states that do not have state-specific course requirements. For states other than Texas, we offer convenient online courses for your learning experience. Go to **ChampionsSchool.com/loan/national** to verify your state requirement.

PRE-LICENSING EDUCATION \$329 - \$459 20-HOUR SAFE COMPREHENSIVE MORTGAGE LOAN FUNDAMENTALS

New state-licensed MLOs are required to complete 20 hours of NMLS-approved education. Important: This 20-hour course only fulfills all MLO pre-licensing education requirements for states that do not require state-specific content.

STATE SPECIFIC PRE-LICENSING EDUCATION MORTGAGE LOAN ORIGINATION

VARIES

State-specific education requirements can be found online at www.ChampionsSchool.com/loan/national

Available in All 50 States!